



"Keeping You Connected"

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www.BFMfitting.com



NEW GERMAN DISTRIBUTOR: **WALTER CLEANING**

In this BFM update we are very pleased once again to announce, this time, two new Distributors. First of all Walter Cleaning Systems from Germany. They have already had experience with the BFM fitting selling to some of their customers prior to signing up as a Distributor. Marc Ingelfinger, the company's General Manager, approached us to represent BFM in Germany after he already had experience with our product through his customers and also trade shows. Since signing with us we have had many emails and correspondence from Marc's colleagues. They have been very helpful and enthusiastic and we look forward to working with them in the years to come.



NEW SOUTH AFRICAN DISTRIBUTOR: **PES**



Andy Wilkinson from Process Engineering Systems in South Africa has also come aboard with us as a new Distributor. Andy visited us here at BFM Global in May this year and signed up with us straight away. He has received his first initial stock order and is right into it. Andy first heard of the BFM fitting when it was used on a piece of Matcon equipment he ordered from the UK. Andy is the Matcon agent in South Africa and the response from his customer when they received the BFM was so positive it prompted him to call us. The rest, as they say, is history.

MORE NEWS...

WEBSITE UPDATES

We have made a few changes to the BFM website. There is now a new media drop down menu for news and interesting updates. Also a new photo gallery with hi-resolution shots. Visit www.BFMfitting.com.

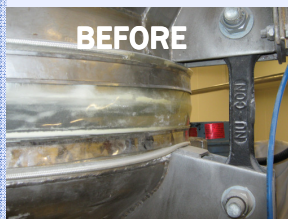
MORRIS COUPLING SYSTEM FOR MOUNTING

See below photo of a BFM fitting mounted on a piece of pipe (duct) using a Morris Coupling. We have been asked a few times if BFM spigots can be held on temporarily without welding. This is one method that has been used and works. Once a customer has tried a BFM fitting they will immediately see the benefits and find the time to have a plant shut down long enough to install the spigots correctly.



A GOOD IDEA

Below are a series of photos which show the before and after effects of mounting BFM fitting onto a vibratory silo (bin) discharger. Many large bins of silos with dry products in them have vibratory equipment on them to help the flow of product from the vessel. This means flexible connectors need to be mounted on this equipment to allow for the vibration and varying heights of the down stream equipment based on whether the silos are full or empty. The largest bin we have sold to such a system is 1650mm diameter which is for powdered milk. This has yet to be commissioned.



SEEFLEX STATIC PROPERTIES

Recently we had the BFM Seeflex material tested for its static dissipation properties. The results are a marked improvement on previously published figures. Just a reminder, the static dissipative properties (figures) show us the speed at which static electricity will dissipate from the Seeflex material. The test method used to achieve this type of result is ASTM D 257-07. Results:

Surface Resistivity: 6.10×10^{10}

Volume Resistivity: 5.80×10^{10}

Please ensure these new results are included on any of your future marketing material.